



Our 28th Annual Report 2011-12

PREVENT • ACT • SUPPORT



Introduction

AIDS Vancouver plays a special role in providing quality health care to people affected by HIV/AIDS living in the Lower Mainland. We are more than just a community health care organization. We are an organization whose presence and continued strength is essential to the quality of life for our community and for each individual and family who draws on our programs and services.

Well run and well managed, AIDS Vancouver opened its doors in 1983 as the first AIDS service organization in Canada in response to the growing need for community health organizations to support individuals vulnerable to the epidemic.

Today, over 7,000 people from all over the world annually access some form of service provided by AIDS Vancouver. AIDS Vancouver continues to respond to the ongoing changing and challenging health care environment of HIV/AIDS and is fully dedicated to grow and respond to meet the needs of the community we serve. AIDS Vancouver strives to keep our programming innovative and relevant.

Vision

AIDS Vancouver strives to create a world with no new HIV infections while ensuring support for those who are affected.

Mission

AIDS Vancouver exists to alleviate individual and collective vulnerability to HIV and AIDS through support, public education and community based research.

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A Message from the Board Chair and Executive Director

2011 was another great year for all of us at AIDS Vancouver. We welcomed new board members, volunteers, staff and clients.

We participated in the PRIDE Parade again this year with our Queen of Volunteers, May McQueen, who has volunteered for us for almost 20 years, in a white convertible and our marching volunteers and staff at her side. In September we again participated as a partner in the Scotiabank AIDS Walk for Life.

Red Ribbon Campaign

On November 1, 2011, we kicked off our Red Ribbon Campaign with Mayor Gregor Robertson and City Council at City Hall. The Mayor proclaimed November as Red Ribbon Month and read the Proclamation at the City Council meeting with Vice Chair Bradford McIntyre and Executive Director Brian Chittock presenting to Council. The Campaign continued throughout the month of November and ended with a whirlwind gala cocktail reception at the Museum of Vancouver.

Expanded Services

STOP - Seek and Treat for Optimal Prevention of HIV/AIDS continued to fund two Case Manager positions: the TAAH Case Manager position at Vancouver Native Health Society and one Case Manager position working side by side with the STOP Nurses out of Three Bridges Health Centre.

The Asian Community Outreach Program completed its first year of operations under AIDS Vancouver and we ended the fiscal year with a grant from the Public Health Agency of Canada to complete an Environmental Scan of the Asian community regarding HIV Prevention and Education. This report will help guide our future program expansion to the Asian community.

Research

Over the past year we have been involved in a very exciting national research project, Impact of Food Security on Health Outcomes in People Living with HIV/AIDS. Peer Research Associates around the province were hired and supervised by AIDS Vancouver in the data collection through surveys of over 320 people living with HIV. This is a national study being conducted in Ontario, British Columbia and Quebec. We are very excited to have served a major role in coordinating all aspects of the BC Study.

Building Space

Of significant news this past year was the sale of the building that houses AIDS Vancouver and Positive Living BC here at 1107 Seymour Street by long time owner Brenco Investments Limited to a wholly owned subsidiary of well-known Vancouver property developer Wall Financial Corporation. Our ultimate hope is that with the demolition of the current building and its replacement by a new building that will house both Positive Living BC and AIDS Vancouver on the first four floors, with eleven floors above for affordable/social housing.

It is an exciting time to be working at AIDS Vancouver. We are all proud to feel united and strong and look forward to providing continued support among our volunteers, clients, staff and funding partners now and into the future.

Respectfully Submitted,

Daniel Dex, Board Chair

Brian Chittock, Executive Director



Our Board Of Directors

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 Roy Wadia
 Tuan Luu
 Ryan McNeil
 Mitra Motamedi
 Lindsey Bruce
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Our Volunteers

Thank you to our amazing volunteers who tirelessly give their very valuable time and skills to help AIDS Vancouver in a variety of programs, services, events and activities. We could not do the amazing work we do without your integral support!

Volunteers

- Over 112 volunteers contributed over 5,947 hours equaling a dollar value of over \$124,887;
- We welcomed 40 new volunteers and 3 new members to the Board of Directors through our one day comprehensive HIV information Agency Orientation and Education Sessions;
- We continue to engage more people living with HIV within our volunteer programs;
- The collective efforts of our dedicated volunteers continue to make a positive impact in the lives of our clients.

Case Management

- Case Management worked with 1491 individuals, couples and families on a variety of issues impacting their lives ranging from clients who come to us periodically for help regarding isolated issues to clients who require on-going assistance due to multiple, complex needs;
- In the last year 67% of the people we served were self identified male, 30% were self identified female and 2% self identified transgendered;
- 4% were between the ages of 18-30, 61% between 31-50 years of age, and 32% were 51 and older;
- Case Management saw 158 new clients. 78% of those new clients were male and 22% were female. We had no new clients who self identified as transgendered;
- We welcome Jody Miles and Laura Imayoshi to our AIDS Vancouver Case Management Team;
- We have updated our client database that we have been using for the last 10 years. This update will allow Case Management to get a better understanding of the clients we serve and also help with program development.

Grocery

- 17,169 bags of supplemental groceries were given out to over 1,100 clients;
- Under the direction of our Coordinator, 17 volunteers delivered the program, contributing over 1700 hours;
- In the summer of 2011, AIDS Vancouver contracted with Video for Web Productions (<http://video4webproductions.com>) to produce a video to promote and educate people about the Grocery program. You can go here to view the video: <http://www.youtube.com/watch?v=cRRrauRtugc&feature=feedlik>;
- The 2011 AIDS Vancouver Holiday Grocery served 668 clients and their families with 751 bags of food;
- In early 2012, the AIDS Vancouver Grocery program welcomed the Harvest Cooperative, an organic produce co-op to run their program out of the Grocery space. The Co-op is run by graduates of the Literacy Lives program, a community skills building program out of SFU's downtown campus. They have done wonderfully so far and have expanded their distribution to one other site. We are very happy to have this partnership, which is a wonderful resource for clients and the community. You can check them out here: <http://harvestcoop.wordpress.com/>.



Reception Services

- We currently have three part time staff, Grant Ito, Alanna Makabe and David Nixon working in Reception Services with May McQueen, our volunteer of 19 years.
- Reception fielded 5,034 telephone inquiries and 5,029 in person inquiries over this fiscal year.

Helpline Services

- The Helpline team has grown immensely over the past year; we now have the support of 18 dedicated volunteers;
- The Helpline Team has been extremely busy, responding to more than 3,000 calls, forum posts and emails, which is a great increase when compared to the 900 forum posts and emails from the 2010-2011 fiscal year;
- Helpline & Prevention Education volunteers teamed up to share HIV education & awareness at the Taboo Sex Show and were met with much success; We distributed thousands of Safer Sex Kits, flavored condoms, and resources on HIV and sexual health;
- The Helpline team engaged in event outreach, distributing HIV information, condoms and lube at a number of sexual health and HIV testing events at post secondary institutions in Vancouver, including UBC & Langara.

Website

- Website traffic rose to 128,810 (80,268 unique) visitors, an increase of 133% over our 2010/2011 numbers;
- The Helpline Online still holds the top spot as most visited section of the site, drawing a diverse audience and generating on average 66 questions a week;
- The Testing Map and FAQ follow in terms of visits, and our Job and Volunteer Opportunity sections both generate a significant amount of traffic;
- We completed the initial steps of our redesign, upgrading both our visual presence as well as our CMS software. Further refining has been ongoing, with better integration with our CRM provider Convio;
- Our website is now mobile ready, though improving the user experience is still a priority for the next year. Mobile devices now accounts for 33% of our traffic.

Care Teams

- The Care Teams continue to provide support to people living with HIV who require assistance with some of their day-to-day endeavors, such as cleaning, meal preparation, child minding, homework tutoring, or simply enjoying a cup of tea together;
- Care Teams have involved 22 volunteers throughout the year, contributing over 1,368 hours of support to 30 clients.

Asian Community Outreach Program

- Lunar New Year celebrations with more than 50 people attending with food, games, prizes and the special red envelope for everyone;
- Summer BBQ for our clients and their families with 22 people attending at Crab Park.
- Celebrity Dim Sum event was well attended with lots of people raising funds for our outreach program;
- Christmas Lunch is a harm reduction event for around 20 people;
- Three of our clients have cleaned up their life: one came to the Lunar New Year event and afterward went to the Detox centre for treatment and he is clean and working, the other 2 clients go on the methadone program and now they are the peers for the Asian Outreach; They are all role models for our clients;
- We held 52 support group meetings at the Life Skill Centre once a week on Wednesdays;
- We provide hot food and a safe place for 2 or 3 hours with around 10 to 13 people attending.



Community Resource Centre

- The Community Resource Centre continues to provide HIV information, computer and telephone access, and educational workshops to community members, four days a week;
- The Resource Centre continues to expand on our resource stock, and we now hold over 150 unique pamphlets and brochures related to HIV, sexual health, and wellness;
- In 2011, the Resource Centre held 18 workshops related to health and wellness, with topics including HIV, Hep C, tenant rights, dental care, and budgeting;
- 26 volunteers contributed 822 hours last fiscal year to supporting and assisting people within the Community Resource Centre.

Prevention and Education

- Facilitated over 60 HIV and Hepatitis C workshops reaching over 1,000 people;
- The Prevention Education program was awarded a \$35,000 grant from MAC AIDS to develop and deliver a new "Educate to Empower" train the trainer program;
- The Educate to Empower program is designed to educate participants on social justice issues related to HIV/AIDS;
- Participants are trained to bring this information back into their own communities through the development of support programs and workshops and/or through working and volunteering with local HIV/HCV related AIDS Service Organizations;
- The Educate to Empower Curriculum is now available as a resource to teachers across British Columbia; Collaborated with UBC Continuing Studies to create a three part lecture series on HIV/AIDS for AIDS Vancouver's Red Ribbon Campaign held every November.

Fund Development and Communications

- AIDS Vancouver was awarded \$110,000 in grants for our programs and services;
- AIDS Vancouver participated in the 2011 AIDS Walk and we were able to raise over \$1,000 for the Financial Assistance Fund;
- On World AIDS Day December 1, 2011, we were hosted at all four WholeFoods stores in the Lower Mainland with 5% of the days proceeds being donated to our Grocery Program. Our hats are off to everyone at Wholefoods and we thank you from the bottom of our hearts;
- The public awareness and education campaign the We Care Red Ribbon Campaign, was launched on November 1, 2011 with Mayor Robertson and City Council with the Mayor proclaiming November Red Ribbon Month in support of AIDS Vancouver's Campaign;
- Through the We Care Red Ribbon Campaign's weekly events and outreach we successfully highlighted the misconceptions the public has around the severity of HIV/AIDS and galvanized the entire community to take action to prevent further infections;
- We wish to thank our Campaign Presenting Sponsor: ViiV Healthcare Shire Canada;
- The We Care Red Ribbon Gala at the Museum of Vancouver on November 30, 2011 marked the closing of the month long campaign.



VANCOUVER AIDS SOCIETY
STATEMENT OF FINANCIAL POSITION
For the year ended March 31, 2012

	2012	2011
	\$	\$
Assets		
Current		
Cash & cash equivalents - operating	79,006	501,701
Cash & cash equivalents - restricted	199,337	99,124
Investments	513,359	54,564
Accounts receivable	6,734	4,397
Grants receivable	4,052	4,169
HST recoverable	15,429	14,056
Prepaid Expenses	22,411	15,731
	840,328	693,742
Capital Assets	23,266	33,312
	863,594	727,054
Liabilities		
Current		
Accounts payable & accruals	187,073	142,105
Severance & sick leave benefits payable	76,868	91,536
Deferred contributions	203,389	103,293
Obligation under capital lease - current position	14,175	12,957
	481,505	349,891
Obligation under capital lease - long term	5,014	19,189
Net Assets		
Invested in capital assets	23,266	33,312
Unrestricted	284,881	255,734
Internally restricted - Grocery	68,928	68,928
	377,075	357,974
	863,594	727,054
STATEMENT OF OPERATIONS		
Revenue		
Grants		
Federal	147,600	134,450
Provincial	1,738,150	1,481,725
BC Gaming - direct access program	100,000	100,00
Donations & fundraising	186,577	310,029
Recoveries	42,951	32,715
Bank interest & other	12,105	7,552
	2,227,383	2,066,471
Expenses		
Direct services	1,188,248	1,116,872
Prevention services	177,670	132,892
Fund development	177,461	144,587
Information services	329,659	293,028
Administration & finance	313,079	291,006
Interest expense on capital lease	2,371	2,533
Amortization of capital assets	21,689	20,424
	2,210,177	2,001,342
Excess of revenue over expenses from operations	17,206	65,129
Gain in the carrying value of investments	1,895	5,431
Excess of revenue over expenses	19,101	70,560

This financial statement is derived from the audited financial statements of the Vancouver AIDS Society as at March 31 2012 and the year then ended. Complete audited financial statements are available at the Vancouver AIDS Society's office.



Our Donors and Funders 2011/2012

Government Funders

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Public Health Agency of Canada
Government of British Columbia:
Vancouver Coastal Health Authority
BC Gaming Commission

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Donations from \$10 000 to \$24 999
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Gift In Kind Donations

Companion

Gift In Kind Donation of \$500 to \$4 999
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Brice Ferre
Celine Foucher
Daryl Anselmo
Denna Erickson
Jonathan Cruz Photography
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Lisa Ochowyz
Opus Hotel
Pacific Sands Beach Resort
Payfirma
School Of Mix
Sunrise Soya Foods
TELUS
Thirsty Muse
Trisha Chu
Vancouver Canucks
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Yared Mamo
Zesti Media

Friend

Gift In Kind Donation of \$5 to \$499
Adara Whistler Hotel
Aimee Phillips
Amber Branny
Aspen Cleaning
Banana Republic
Barefoot Contessa
Barre Fitness
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BC Lions
Beauty Control
Blue Olive Photograpy
Bombay Brow Bar
Café Medina
Cake Eaters
Canucks
Capilano Suspension Bridge
Cento Notti OPUS Hotel
Century Plaza Hotel
Contemporary Art Gallery
Coty Canada
Dr. Serenity
Emily Miles

Fast Frames
Firefly Wine
Georgia Straight
Global BC
Grant Bjorge
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Jasna Stojanovic
Jason Lang
Jo Morphet
John Lait
Joie Farm Wines
Junctin Public House
Kimberley Gillett
Le Petit spa
Licious Living
Lin Chinese
Marriott Hotel - Showcase Restaurant
Moxie's Grill and Bar
Organic Lives
Oscardo
Peking Lounge
Peking Lounge
Phoenix Perennials and Specialty Plants
Ltd.
Pink Limosuine
PRIAPE
Pumpjack Pub
Raincoast Therapeutic Massage
Reliable Parts
RLG International
Rowan
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Therese Joseph
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Van Dusen Botanical Gardens
Vancouver Aquarium
Vancouver Board Of Trade
Vij's Restaurant - Indian Cuisine
West Restaurant

We are forever grateful and we honor you for your contributions to AIDS Vancouver

The names appearing here represent the donors and funders who gave to our organization between April 1, 2011 and March 31, 2012. If there has been an omission, or error in your name, we apologize and would like to correct it. Please call the Fund Development Office at 604 696 4657.



AIDS Vancouver's Upcoming Events

WE CARE RED RIBBON CAMPAIGN

November 13 to December 2, 2012

The second annual We Care Red Ribbon Campaign will be presenting weekly public events to promote the themes of the campaign; Stay tuned to find out about Red Ribbon themed events throughout the three week campaign.

WE CARE RED RIBBON GALA

November 30, 2012

A Cocktail Gala Reception celebrating the close of the second annual We Care Red Ribbon Campaign. Fabulous Wine, Beer and Hors d'oeuvres provided. A fantastic Silent and Art auction where you can find some great Christmas presents! Please check our website for further information www.aidsvancouver.org

HOLIDAY GROCERY

December 11, 2012

23rd Annual Holiday Grocery - AIDS Vancouver provides a holiday grocery bag for some of Vancouver's most underserved citizens. One day in December we hand out groceries to over 600 clients and their families. For many, AIDS Vancouver groceries are the only constant that they can rely on during this season. There are many ways you can be involved by volunteering or donating. Contact Heidi Morgan Grocery Coordinator heidm@aidsvancouver.org or 604 696 4678.

30TH ANNIVERSARY OF AIDS VANCOUVER

Summer 2013

August 4, 2013 marks the 30th anniversary of AIDS Vancouver. Join us over the summer for 30 days of celebration. Watch for more news and activities coming up. You can sign up on our website for our 30 at 30 events and activities: www.aidsvancouver.org

SIXTH ANNUAL CELEBRITY DIM SUM

Fall 2013

Founded and Hosted by the CBC, the Vancouver Courier and the National Post's own Fred Lee. Famous Celebrity Pairs will be serving Dim Sum to gala guests at the Sun Sui Wah restaurant from 11am to 1pm. Funds raised from this event will support AIDS Vancouver's Asian Community Outreach Program. Providing outreach HIV information, education and support to higher risk people within Vancouver's Asian communities. This event features a Silent and Live Auction as well as the annual Chicken Feet Eating Contest!



For more information or sponsorship opportunities about any of these events, or to buy tickets please contact our Fund Development Office at 604-696-4657 or contact our Executive Director at 604-696-4655.